



Unilever Australia Limited
219 North Rocks Road,
North Rocks NSW 2151
Australia

PO Box 4891
North Rocks NSW 2151

T: (02) 9869 6100

Thursday, 13th January 2022

Jonathan Torr
General Manager Non Food
Coles Head Office
800 Toorak Road
Hawthorn East
Victoria 3123

Dear Jonathan,

RE: UNILEVER LIST PRICE UPDATE 4th April, 11th April & 18th April 2022

Further to the letter dated 4th January – please see attached 10 SKU's which were missed due to an administrative error. Apologies that these weren't included in the initial submission

Updated list prices for these products will be effective from Monday 4th April 2022. Accordingly, any orders you place on or after this date will be invoiced at the revised price.

The attached price changes are necessary to provide a sustainable and viable ongoing business in the face of increasing costs for raw materials, packaging materials and other manufacturing and related costs.

We look forward to continuing to work together to deliver our joint growth ambitions.

Yours sincerely,

REDACTED - PII

Swati Prasad
Sales Director - HBPC
Unilever Australia Limited

TONI & GUY TREATMENT:SCALP CARE SCRUB:170:ML	3978130	93563598	CS	20	REDACTED CONFIDENTIAL	18.65%	19.00	04-Apr-22
TONI & GUY PURPLE MASK 285ML	3417325	9300830050680	CS	20		18.65%	19.00	04-Apr-22
TONI&GUY ROT STRENGTHPLEX 5X4X285ML	3710727	9300830057627	CS	20		18.65%	19.00	04-Apr-22
TONI & GUY CASUAL SEA SALT TEXTURISING SPRAY	9194981	079400204714	CS	6		18.73%	19.00	04-Apr-22
TONI AND GUY SHAMPOO:CLEANSE DRY::250 ML	9192749	079400197139	CS	6		18.73%	19.00	04-Apr-22
TONI&GUY GLAMOUR DRY SHAMPOO VOLUME	2335699	667803002657	CS	6		18.73%	19.00	04-Apr-22
TONI&GUY DRYSH FOR BRUNETTE 6X250ML	3789830	9300830057771	CS	6		18.73%	19.00	04-Apr-22
TONI&GUY OIL STRENGTHPLEX 6X5X80ML	3837047	9300830061587	CS	30		18.77%	19.00	04-Apr-22
TONI&GUY PREP MIST HEAT PROTECT 6X150ML	9193071	079400204585	CS	6		18.73%	19.00	04-Apr-22
TONI & GUY TREATMENTS:PREP LEAVE IN::100 ML	9193082	667803002862	CS	6		18.73%	19.00	04-Apr-22

**The New RRP p/unit is our recommended resale price only and there is no obligation to comply with our recommendation.*